

All webinars are held either:  
 10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
 OR  
 1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
<b>January</b>				
1/15/26	1p-5p	Allen Messer	4	Ramblings Of An Insurance Nerd
1/21/26	10a-12p/2p-4p	Chris Christian	4	Is Your Insured Driving a State-of-the-Art EPL Policy?
1/26/26	1p-5p	Jerry Kennedy	4	Ethics You Can Use (Only Approved for 3-Hrs ETH in MD)
1/28/26	1p-5p	Terry Tadlock	4	Commercial Insurance Issues That Cause Heartburn
<b>February</b>				
2/6/26	1p-5p	Steve Lyon	4	Contractual Liability Confusion
2/11/26	1p-5p	Keith Wilts	4	When the City and Farm Collide
2/13/26	1p-5p	Cathy Trischan	4	Who's Covered? Insureds and Additional Insureds
2/19/26	10a-12p/2p-4p	Richard Hart	4	Insuring Contractors: Special Trade Contractors & Sub-Contractors
2/24/26	10a-12p/2p-4p	Jeff Craig	4	Diversifying Revenue for P&C Producers: Mining Life, Disability, & Long-Term Care Opportunities
<b>March</b>				
3/4/26	10a-12p/2p-4p	Daniel Fink	4	Hospitality Insurance – Insuring Hotels, Restaurants & Taverns
3/10/26	10a-12p/2p-4p	Craig Stanovich	4	A Detailed Review of Provisions of the CGL
3/18/26	1p-5p	Patrick Hardy	4	Evaluating a Comprehensive Crisis Management Program
3/26/26	1p-5p	Jerry Kennedy	4	Personal Lines Hot Topics
3/31/26	10a-12p/2p-4p	Dave Hershey	4	Program Agreements for Large Casualty

All webinars are held either:  
10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
OR  
1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
<b>April</b>				
4/8/26	10a-12p/2p-4p	Paula Burns	4	Navigating Risk for Religious & Non-Profit Organizations
4/14/26	1p-5p	Keith Wilts	4	Home-Based Businesses: Where Personal Ends & Commercial Begins
4/17/26	10a-12p/2p-4p	LaToya Maddox	4	Retirement Landmines
4/23/26	1p-5p	John Brunette	4	Inland Marine Insurance
4/29/26	1p-5p	Cathy Trischan	4	CGL Coverage for the Contractor – Key Coverage Issues
<b>May</b>				
5/4/26	1p-5p	Allen Messer	4	Commercial Property Casualty Issues & Answers
5/7/26	10a-12p/2p-4p	Mike Smith	4	Practical Yacht Insurance
5/13/26	1p-5p	Terry Tadlock	4	Organizational Culture The Solution To Creating An Ethical And Productive Agency
5/19/26	10a-12p/2p-4p	Sara Payne	4	Defense Base Act
5/28/26	1p-5p	Steve Lyon	4	Proceed With Caution...Your Client Purchased a Condominium
<b>June</b>				
6/3/26	10a-12p/2p-4p	Clarissa Preston	4	Work Comp Techniques, Trends, and Tools
6/5/26	10a-12p/2p-4p	Frank Costa	4	The Cannabis Industry
6/9/26	1p-5p	Bettye Hutchison	4	Keep on Truckin'
6/11/26	10a-12p/2p-4p	Chris Christian	4	Healthcare Opportunities, Exposures and Coverages for the Non-Specialist Agent
6/16/26	1p-5p	Casey Roberts	4	Technology Trends and Other Changes in Agribusiness and Insurance
6/24/26	10a-12p/2p-4p	Kate Norris	4	The World of Family Office and the Risk Management Issues That Arise
6/29/26	10a-12p/2p-4p	Neil Kaplan	4	Protecting Wine Collections – An Insurance Perspective

All webinars are held either:  
 10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
 OR  
 1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
<b>July</b>				
7/8/26	10a-12p/2p-4p	Bob Ford	4	An Exploration of the Property Casualty Side of Farming
7/15/26	1p-5p	Terry Tadlock	4	Commercial Insurance Issues That Cause Heartburn
7/17/26	10a-12p/2p-4p	Crystal Uebelher	4	Deposition Success in Five Steps
7/21/26	10a-12p/2p-4p	Charlotte Hicks	4	Today's Insurance Agency: Adapting to an Online World
7/23/26	1p-5p	Ted Kinney	4	Exploring Personal Auto Claims & Coverage Scenarios
7/27/26	1p-5p	Allen Messer	4	Misery Awaits! Additional Insureds & Certificates of Insurance
7/29/26	10a-12p/2p-4p	Rick Pitts	4	Bonds from A to Z
<b>August</b>				
8/4/26	1p-5p	Cathy Trischan	4	Doing the Right Thing: Ethics for Insurance Producers
8/7/26	10a-12p/2p-4p	Chris Christian	4	Cyber Exposures: Resistance Is Futile
8/12/26	1p-5p	Sam Bennett	4	Personal Lines and The Sharing Economy
8/17/26	1p-5p	Steve Lyon	4	Diagnosing Issues in the CGL Policy
8/28/26	1p-5p	Casey Roberts	4	Cannabis, An Evolving Topic – It's Not Just A Drug
<b>September</b>				
9/1/26	1p-5p	Richard Hart		Agents Beware: E&O, Certificates, and Fraud
9/10/26	10a-12p/2p-4p	Chris Christian	4	Construction Risk – What's not in the CGL
9/18/26	10a-12p/2p-4p	Lance Ewing	4	Emerging Risks in Changing Times
9/22/26	1p-5p	Ross Pearce	4	Challenges Correctly Covering Condos & Cars
9/30/26	1p-5p	Patrick Hardy	4	Creating an Elite Crisis Team in Your Agency in 3 Steps

All webinars are held either:  
 10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
 OR  
 1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
<b>October</b>				
10/2/26	1p-5p	Jerry Kennedy	4	Ethics You Can Use (Only Approved for 3-Hrs ETH in MD)
10/6/26	10a-12p/2p-4p	Chris Christian	4	Cyber Crime
10/15/26	1p-5p	Cathy Trischan	4	Commercial Liability Endorsements To Watch Out For
10/21/26	1p-5p	Casey Roberts	4	Personal Lines, Issues We Need To Understand
10/26/26	1p-5p	Allen Messer	4	Named Insureds, Automatic Insureds & Non-Automatic Insureds
10/28/26	10a-12p/2p-4p	Chappy Chapman	4	Personal Lines Claims Issues
<b>November</b>				
11/3/26	10a-12p/2p-4p	Clarissa Preston	4	Work Comp Techniques, Trends, and Tools
11/5/26	1p-5p	Sam Bennett	4	Transportation Exposures of the Agriculture Client
11/13/26	10a-12p/2p-4p	Dave Hershey	4	Managing the Nuts & Bolts of a Diverse Risk Management Program
11/16/26	1p-5p	Steve Lyon	4	Understanding Occurrence and Claims-Made Triggers
11/18/26	1p-5p	Ted Kinney	4	An Insurance Agent's Standard of Care: What is Your Legal Duty to Your Insureds?
<b>December</b>				
12/2/26	1p-5p	John Dismukes	4	Are These Personal Lines Losses Covered?
12/4/26	10a-12p/2p-4p	Crystal Uebelher	4	You've Been Served – What To Expect When You Are Served
12/7/26	10a-12p/2p-4p	Paula Burns	4	Navigating Risk for Religious & Non-Profit Organizations
12/10/26	1p-5p	Ross Pearce	4	Gaps in Homeowner's Policies Due to Changes in Family Dynamics